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Commercial Real Estate Brokerage Standard of Care September 16 - 12:00 PM - 1:00 PM

Presented by the Real Property Law Section of the SDCBA

This CLE is worth 1.0 GEN

Featuring: Scott Biel, Esq., Sean E. Ponist, Esq., & Andy Zlotnik, Esq.

The presentation looks at the duties and obligations of commercial real estate agents and brokers who, unlike their residential counterparts, are not presently bound by strict statutory requirements, including a discussion of:

- Licensing requirements - out-of-state brokers and out-of-state properties
- Agency law and dual agency problems in commercial real estate transactions
- Duties of agents and brokers in commercial real estate transactions
- Comparison of duties in residential transactions v. commercial transactions
- Commercial agent/broker compensation and procuring cause issues
- The potential impact of SB 1171, which seeks to apply certain CC 2079 standards, to commercial real estate agents and brokers

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